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Agricultural transformation

- □ A process by which individual farms shift from highly diversified, subsistence-oriented production system to more specialized and market oriented production.
- □ The process involves increased integration of agriculture with other sectors of the domestic and global markets.
- □ Agricultural transformation is a necessary part of the broader process of structural transformation
 - Increasing proportion of economic output and employment are generated by sectors other than agriculture.



Outline

Challenges in transforming Indian agriculture

Opportunities for agricultural transformation

Conditions for success

Conclusions and way forward



I

Challenges in transforming Indian agriculture

Indian agriculture

- Key characteristics of Indian agriculture
 - Low land and labor productivity
 - Labor intensive and capital starve
 - High dependency on agriculture & steep fall of its share in GDP
- Dominance of cereals in production system
 - Policies, technologies and institutions suit more to rice and wheat
- □ Rising food demand on limited land and water resources
 - Food grain demand would rise by 330 mts
 - Deficit of pulses and edible oil. Sugar???
 - Deficit of HVCs if post-harvest is not addressed
 - Degradation of land and water resources
- □ Lack of non-farm employment opportunities

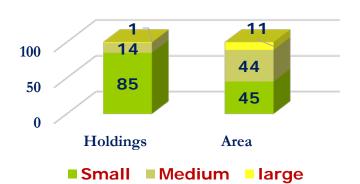


Crowding of Indian agriculture: dominance of small & marginal farmers

Crowding of Agriculture, m

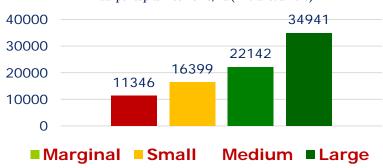


Holdings & operated area, %



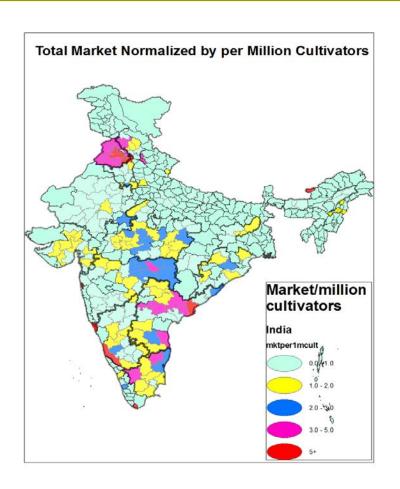
- Doubled the number of landless laborers and land owners
- Operated area fell by 4 m ha
- Smallholders increased by 70%
- □ Smallholder's projections for 2020:
 - 155 million will control about 51% area
 - 90 million if 40% leave agriculture
- Low income due to small holdings

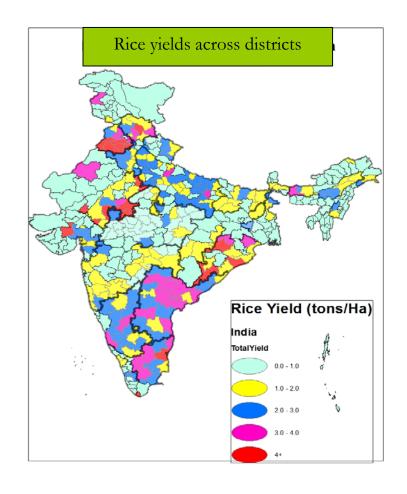
Annual per capita income Rs/ha (Birthal et al 2017)





Missing markets constraining in transformation







Growing risk of climate change

Rise in prices due to 10% drought



Source: Kumar, et al 2013

□ Climate change affects food production

- 10-40 percent loss in crop production due to rise in temperature (Aggarwal et al 2009; Nelson et al 2010; Knox et al 2012)
- 4-20 percent yield loss of rice under irrigated condition
- 35-50 percent yield loss under rainfed condition by 2030
- 2008 prices of major food crops increase due to drought
- Price spikes negatively affected about 77% of the population in the world
- □ Demand will go down due to rise in prices
 - Rice by 5.5%; and 2-4% for other commodities
- India might import 15 million tons of rice due to 20% drought in 2020
 - Affect global prices significantly
 - Adverse effects on poverty



II

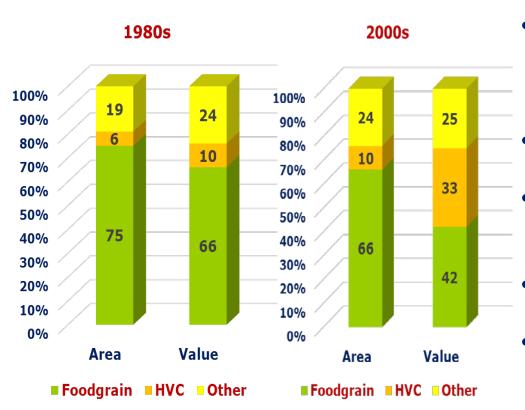
Opportunities for transforming Indian agriculture

1. Changing consumption pattern (Kumar and Joshi 2016)

- Nearly half of all expenditure is on food
- Dietary pattern is changing
 - Income, urbanization, globalization and change in taste & preference
- □ Per capita consumption of cereals and pulses is declining
- □ Consumption of HVCs (fruits, vegetables, milk and meat) and processed commodities is rising
- Same trends for rich and poor but magnitude vary
- □ Price effect was higher than income effects



2. Diversification of agriculture (Source: Birthal et al 2014)

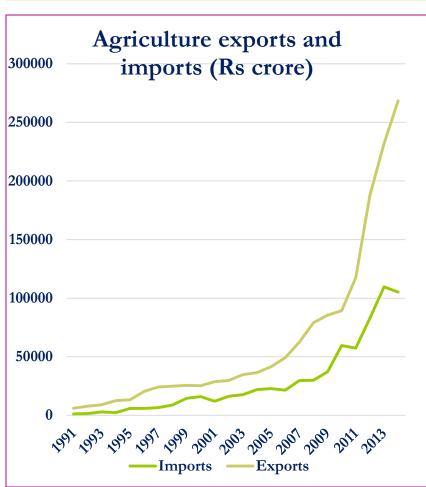


- Share of crop sector declines (66% in 1990s to 42%) Share of cereals declining in area as well as value
- Share of fruits & vegetables increasing in area and value
- Their contribution in value of agri output increased from 10 to 33%
- Share of livestock sector is 25% of total value of ag output
- All HVCs contribute roughly 50% in total value of ag output





3. Integrate with global market and agro-processing



- □ Agricultural exports outpaced imports (14.17% vs 3.8%)
- Exports are zooming and showing positive balance of trade
- **■** Enormous opportunities
 - 13% increase in agricultural production
 - 3% rise in rural incomes
- □ Agro-food processing sector is sunrise sector, growing at growing >11.74%

Share in AgGDP 12.2%

Share in MnGDP 14.0%

■ Share in export 13%

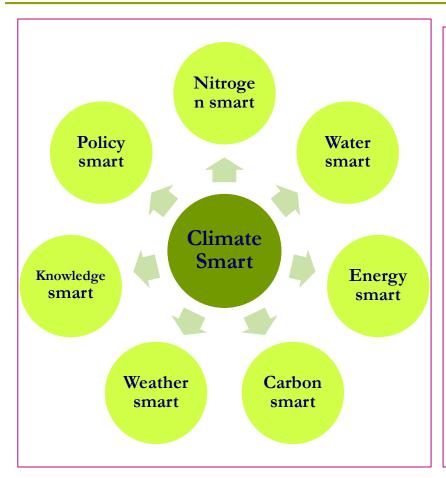
- Processed food market is of US\$ 292b
- Exports of processed food is rising

2009-10 USD 15 thousand million

■ 2013-14 USD 38 thousand million



4. Climate smart agriculture

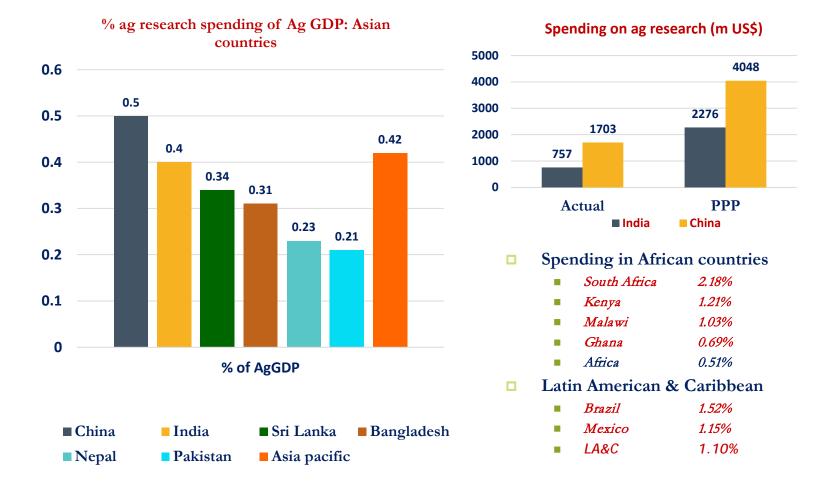


- □ Climate smart interventions (FAO)
 - Adapting/mitigating climate change
 - Ensure reducing the risk arising due to climate change
 - Augmenting farm income.
- □ Triple wins (World Bank)
 - Higher yields, more carbon sequestration, and greater resilience to heat and drought
- □ CSA consists of smart technologies, value added advisory services and insurance
- **□** Feasible interventions
 - Resource endowments
 - Capacity indicators





5. Public agricultural research spending (Source: GFPR 2015)





Returns to research investment on agricultural income and poverty reduction (income Rupees/rupee invested)

Component	Low income	Medium income	High income	All states
Private Inv (Irri)	19.80	2.87	1.66	9.72
Agri R&D	9.92	4.44	3.23	2.47
Education	1.50	2.27	1.74	2.39
Health	1.74	0.84	1.55	1.83
Energy	1.01	1.18	1.57	1.73

In low income states, investment in agricultural R&D ranked number 2 next to investment in private irrigation
In reducing poverty: Rs one million investment on Ag R&D reduces poverty by 1231 of rural people, and private irrigation by 1286.)

III

Conditions for success

1. Future technologies

- Harness potential of existing technologies and practices
 - Hybrids, GMOs, biofortifired varieties/hybrids, nano technology
- □ Poly house farming
- e-agriculture
 - Input delivery, knowledge, marketing (e-NAM), banking
- Sensor agriculture
 - Precision water and nutrition management
- Application of remote sensing
- □ Use of drone in agriculture
 - Soil & field analysis; planting; spraying; irrigation; health & loss assessment
- Robotic agriculture
 - Land preparation, planting, spraying, harvesting



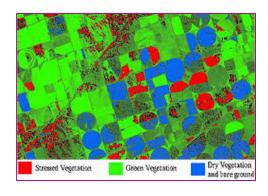
Future technologies



Polyhouse agriculture



Sensor agriculture



Remote sensing in agriculture



Drone in agriculture



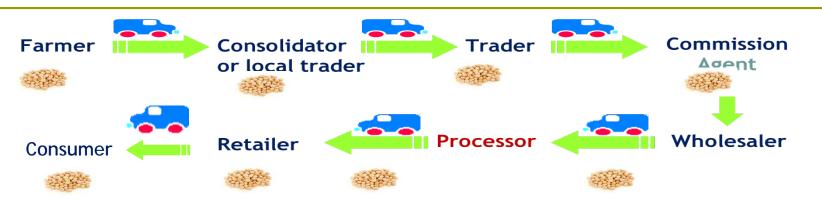
Robotic agriculture



Mobile in agriculture



2. Aggregate farmers: scale and market linkages



- Aggregate farmers
- Self help groups
- Cluster farming
- Cooperatives
- Farmer Producer Organizations
- Contract farming
- e-NAM
- Warehouse receipt



- · Unorganized, fragmented and inefficient
- · High transaction costs and high losses; leading to rise in prices



3. Human resource development

- Labor scarcity
 - Need for farm mechanization
- Skill development
 - Skill to operate as agri-professional
 - Skills to operate new tools
 - Skill to participate in e-NAM
 - Skill to value addition
- New initiatives
 - Start up and skill development
- Financing
 - Take advantage of MUDRA Bank









4. Foreign direct investment (FDI)

- Agro-processing
 - 100 percent in equity
- Seed development and production
- □ Single brand retail
 - **100%**
- Multi-brand retail
 - **51%**
- Conditions for FDI in multibrand retail:
 - 50 % in backend
 - 30% procurement from SMEs

- Food sector received only 3.3% of the gross FDI flow in India between 2000 and 2010
- Seed sector
 - Cargill, Syngenta, Monsanto
- Processing sector
 - Britannia; Nestle; Kellogg; PepsiCo., Perry, etc.
- Major players in back-end
 - Wal-Mart cash & carry
 - Metro cash & carry
- Food service restaurants (single brand FDI)
 - KFC; Pizza Hut; Dominoes; McDonald's etc



IV



SMART agriculture to produce SMART food

SMART Agriculture

S: Strengthen Services

M: Modernize agriculture

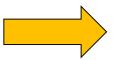
A: Agri-business

R: Resilient

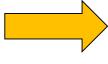
T: Technology











SMART Food

S: Safe

M: Modern

A: Affordable

R: Resource efficient

T: Total (complete)







The way forward

- Consolidate farmers and cluster commodities
 - 694 FPOs covering about 7 lakh farmers
- □ Focus on innovation and delivery mechanisms
- □ Diversify and modernize agriculture
 - Diversification in favor of HVCs
 - Incentives on labor-saving practices and precision agriculture
- □ Farm level value addition, processing and branding
 - Beyond farming; develop business models
- Attract organized private sector in agriculture and agribusiness
 - Scale, taxes, trade policy, regulation compliance
- Reform research-extension sector
 - Prioritize and need-based research and extension



Right innovations, incentives and institutions will definitely transform Indian agriculture



